

National Apartment Association Click & Lease



naahq.org/lease

Membership Benefits

Why Members Join



Advocacy

The federated structure of NAA enables the association to represent its members and advocate on federal, state and local policy issues.



Education & Career Development

Learn, lead and succeed with the broad-based education and training opportunities available only to members.



A Wide Variety of Content

NAA members have access to articles, videos, newsletters and the latest research on industry trends.



Savings & Discounts

Members enjoy substantial collective purchasing power and receive valuable savings from top retailers and service providers.



Industry Publications

Members have access to units magazine and NAA's award-winning blog providing the latest news.



Legal Assistance

Experience enhanced legal services, including access to our Legal Assistance Program.

Trusted by Professionals Nationwide

NAA Click & Lease offers immediate benefits to all members of your enterprise. From expediting preparation of compliant lease paperwork to increasing your company's bottom line, there are many reasons to join the NAA Click & Lease movement.



LEASING MANAGERS

When leasing units, leasing managers want a simple and streamlined way to generate and execute leases.



LEGAL PROFESSIONALS

Legal professionals need to know that leases are up to date and legally compliant, ensuring that all parties are legally protected.



EXECUTIVES

Corporate executives want a simple, standardized enterprise solution that ensures consistency across multiple states and regulatory structures.

NAA C&L by the Numbers



Over 
6,000,000
Units in the U.S.

Management Companies
Utilizing NAA Click & Lease:

3,000+



NAA Click & Lease Features

NAA Click & Lease combines multiple user-friendly features to ensure a hassle-free way to execute and maintain compliant leasing documents



Integrates with PMS

Multi-user platform that integrates with your current property management software



Online & Paperless

Web-based software streamlines processes and ensures organization for users



Administrative Profile Settings

Settings allow for forms compliance oversight on a local, regional and national level



Built-In Mathematical Equations

Calculations for charges and rent amounts assure efficiency and simplicity



Simple online rental application

Keeps information in one place and optimizes the application process for prospective residents



Customizable Lease Package

Add custom documents or language within documents and configure your lease package to have the documents and information you want in your preferred order.

NAA Click & Lease technology provided by



New C&L Feature

Litigation Defender Insurance

- If someone files a claim against your company that arises out of the language of the NAA Lease, your decision to use our product should not lead to additional expense. Litigation Defender insurance coverage is designed to shield your company from the costs associated in defending a claim arising out of the language in the NAA Lease and related leasing forms.
- There is no fee or charge to lease customers for this additional protection.

New Product

NAA Click & Comply

- With one single source of communication for all things operations, NAA Click & Comply will reduce the number of less efficient, costly systems and processes, and consolidate those into one place for convenience, ease of use, time savings and transparency.
- NAA Click & Comply creates and provides a single source of daily guidance for onsite teams while offering real-time visibility into what's happening, or not happening, at your properties.
- With Smart Task Automation, you can create templates that automatically generate tasks according to a pre-set recurrence. You can assign criticality or categories as well as delegate work to specific team members.
- Capture important, time-stamped data of tasks completed and dynamic for data such as notes, photos, videos and audio files.



NAA Click & Lease Benefits

Legally Compliant Forms

- Comprehensive, up-to-date forms ensures you're always current with industry regulations

Compatibility

- NAA Click & Lease is compatible with all property management software, enabling a simple and intuitive experience from start to finish

Reduce Risk

- Better protect your community against changing state laws with NAA Click & Lease

Customizable Lease Package

- Add custom documents or language within documents, and configure your lease package to have the documents and information you want in your preferred order

Unlimited Access

- All forms, addenda and resources

Speed up the preparation of lease forms packets, optimize your leasing process, execute forms remotely and streamline applications for prospective residents.

Legal Compliance



60+ forms per state



Many jurisdiction-specific forms



Annual Legal review of all forms



State-specific legal webinars in conjunction with NAA local counsels across the nation



Many more compliance resources to come

Sample NAA Addenda/Form

- AirBnB Addendum
- All-In-One Utility Addendum
- Addendum for Rent Concession
- Add or Change a Roommate
- Affordable Housing Addendum
- Animal Addendum
- Apartment Lease
- Asbestos Addendum
- Bed Bug Addendum
- Class Action Waiver (Live in 2018)
- Community Policies, Rules and Regulations
- Enclosed Garage Addendum
- Federally Required Notice of Lead Hazard Information
- Intrusion Alarm Addendum
- Inventory & Condition Form
- Lease Contract Buy-Out Agreement
- COVID-19
 - Notice of Temporary Waiver of Late Fees
 - Payment Plan Agreement
- Lease Contract Guaranty
- Mixed-Use Addendum
- Mold Information and Prevention
- No Smoking Addendum
- Notice of Intent to Move Out
- Notices (Pay or Quit, Lease Violations, etc.)
- Parking Addendum
- Reasonable Accommodation and Modification Forms
- Rental Application
- Renter's or Liability Insurance Addendum
- Roommate Addendum
- Satellite Dish and Antenna
- Short-term Subletting Prohibited
- Supplemental Rental Application for Affordable Housing

Types of Leases

- Conventional Lease
- Student Housing Lease
 - Individual liability
 - Resident liability based on individual lease by the bed
 - Lease by the bed
 - Bed-by-bed individualized leases instead of units
 - Shared housing notice/ personalized notice
 - One notice for common areas, but individual notice by the bed for transfer and relocation provisions
- Single Family Lease
 - Development phase
- Affordable Forms
 - Customization options for HUD Lease

We are no longer pay-per-click, we are a SUBSCRIPTION model!

Pricing Options

Apartment Package

Required for any community with 50 or more units

Recurring Annual Fee:

NAA Affiliate Membership Dues (based on property location)

\$325 software license fee

\$2.99 per-unit fee

Small Owner Package

Designed for communities with less than 50 units each

Recurring Annual Fee:

NAA Affiliate Membership Dues (based on property location)

\$100 per license fee (includes first 20 units)

\$5.00 per additional unit fee

THANK YOU!

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